



THE WAY TO THE TOP

HHL – Leipzig Graduate School of Management, founded in 1898 as the Handelshochschule Leipzig and reopened in 1992, is Germany’s oldest business school. Today it is ranked among the leading business schools in Europe. In April 2004, HHL received the prestigious AACSB accreditation. The school is listed among the few private universities in Germany entitled to confer doctoral and *habilitation* degrees.

Continuing its tradition of academic excellence, HHL offers a new and innovative doctoral program particularly of interest to professionals seeking to combine their job with a degree of distinction. The program is open to candidates who have completed a graduate degree qualifying for research in management or economics. Outstanding conditions for research and an excellent working environment provide the framework for this postgraduate degree.

The doctoral program consists of coursework and seminars on research methods and approaches as well as an international summer school. Access to HHL’s library and infrastructure provides the perfect atmosphere for internal and external doctorate candidates.

CONCEPT

As an external candidate or a research associate you will profit from the following benefits:

External doctoral candidate:

- Transfer of knowledge from the academia to your area of business
- Opportunity for excellent research activities while working
- Full access to HHL library and infrastructure

Research associate:

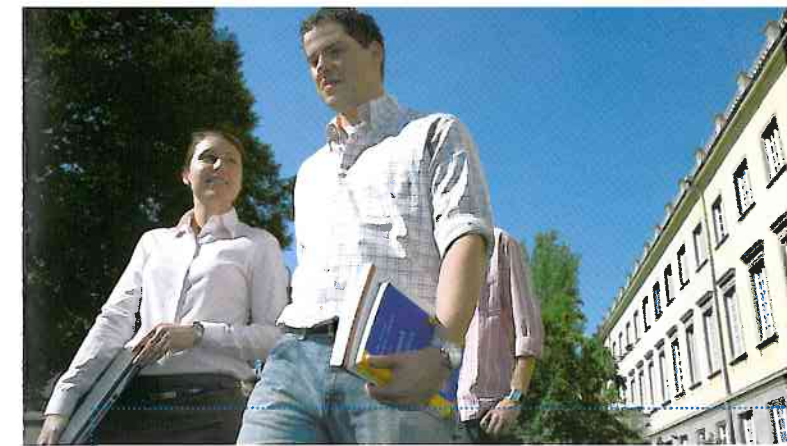
- Full integration in preparation and delivering of lectures and seminars at HHL
- Opportunity for an internship at a leading company

STRUCTURE

The structure of the doctoral program is determined by coursework in the form of lectures and seminars, independent research, and participation in doctoral forums, research colloquia and conferences.

Year 1	Year 2	Year 3
Coursework	Work on Thesis	Work on Thesis
Research Colloquium	Research Colloquium	Acceptance and Defence of Thesis
Summer School	Summer School	
40 ECTS Credits	20 ECTS Credits	120 ECTS Credits

The regular duration of the HHL doctoral program is three years including the acceptance and defence of the thesis. With regard to individual time constraints the doctoral candidates have the flexibility to arrange the coursework according to their preferred schedule.



COURSEWORK AND SUMMER SCHOOL

The following courses are incorporated into HHL’s doctoral program:

- Economic Analysis and Policy
- Statistics and Econometrics
- Philosophical Underpinnings of Management Research
- Methods of Management Research

SUMMER SCHOOL

Two summer school modules are offered at the end of the first and second academic years respectively covering current topics in management research. Events include case-based research in key areas of business administration as well as guest lectures and forums on current lines of research.



The Halle Institute of Economic Research (IWH) is a registered association with exclusively non-profit scientific objectives. The institute's research is focused on questions of economic policy which are attributed to economic theories and models and finally validated using modern statistic and econometric procedures. In particular, macroeconomic issues of business cycle and growth, questions of integration of international location competition as well as structural policy questions of regional and sectoral development are important.



The FENIX Centre for Innovations in Management is an international research center with locations in Göteborg, Stockholm und Paris. At the Executive Doctoral School managers from industry work part-time to finish a thesis in management. Many of the graduates have completed their research in R&D organizations on the difficult issue of managing R&D and the innovation process, whereas others have put their focus on the problem of creating cross-functionality in organizations or involving customers in the development process.

CONTACT

Prof. Dr. Wilhelm Althammer
 Head of Doctoral Program
 HHL – Leipzig Graduate School of Management
 Jahnallee 59, 04109 Leipzig, Germany
 Tel.: +49 (0)341 1492-655, Fax: +49 (0)341 1492-659
 e-mail: doctoralprog@hhl.de



HHL – LEIPZIG GRADUATE SCHOOL OF MANAGEMENT
 JAHNALLEE 59 · 04109 LEIPZIG · GERMANY
 TEL. +49 (0)341 985160 · FAX +49 (0)341 4773243
 http://www.hhl.de · e-mail: info@hhl.de



DOCTORAL PROGRAM

- • • **IN COOPERATION WITH THE HALLE INSTITUTE FOR ECONOMIC RESEARCH AND THE FENIX CENTRE FOR INNOVATIONS IN MANAGEMENT**

ADMISSION

Admission to the doctoral program at HHL is highly competitive. Applicants are evaluated based on the following:

- Resume or CV showing the applicant's previous academic achievements
- Personal interview with a professor at HHL or IWH
- Letter of recommendation from employer or previous academic advisor
- Proof of GMAT or GRE score

HHL is offering rolling admission, however coursework is scheduled to start in September of each year.

The tuition is 12,500 Euro for the entire program. It is to be paid in two installments at the beginning of the first and second academic years. Scholarships may be made available to outstanding candidates.

"The doctoral program at HHL allowed me to conduct research in an innovative business environment along with close and frequent contact to professors and research associates."



DR. STEFAN NIEMEIER,
 PARTNER, MCKINSEY & COMPANY

